

Dimension Data and McAfee

A partnership aimed at enabling organisations to **achieve compliance** and **increase productivity**, while **maintaining a solid security posture** – from **endpoints** to the core of the **network**.

Organisations around the world are seeking ways to more proactively secure information, applications and networks from both known and future threats, internally and externally, in a cost effective manner. How do you detect, prevent, record and respond to evolving security threats, while positioning your business to confidently embrace mobile and flexible ways of working?

Dimension Data and McAfee can help.

A compelling and complementary value proposition

Together, based on market leading technology and specialised skills, we provide security solutions across networks, perimeters, endpoints, applications and content. Our service areas include: Intrusion Prevention, Risk and Vulnerability Management, Data Leakage Prevention, Centralised Security Management, System and End Point Security

Dimension Data's extensive experience in overall risk management coupled with McAfee's 'Security Connected Is Security Optimised' approach which includes:

- GTI – powered intelligence in depth
 - centralized management platform
 - extensible architecture
 - broad set of technologies
 - flexible delivery options
- drives better protection, greater compliance and lower TCO for clients.

Clients can leverage

- a consistent level of service and support across all their subsidiaries around the world
- our global footprint and multinational capabilities which means that we can provide organisations with standardised and cost efficient procurement and logistics processes. In addition to our own presence in 49 countries – we also work with a network of trusted preferred partners
- our approach and ability to take a security project from assessment through planning, architecture, technology implementation to on-going management
- skilled people enable us to deliver both standardised and customised assessments and implementations
- global security solution experts who understand that security has to support – not hinder – the aspirations of business
- our understanding of leading technology including the ability and capability to integrate and support solutions in complex environments, beyond security projects only
- strategic and commercial agreements enable us to offer our clients the best and most flexible conditions and procurement options

“The **Systems Integrator** is playing a vital **role** in assisting companies to **cost-effectively** leverage security technologies and **better drive business performance**. Dimension Data's capability in network security represents a key differentiator among our channel partners.”

Alex Thurber, Senior Vice President,
Worldwide Channel Operations, McAfee

McAfee Security Connected is Security Optimised



McAfee Pursuit of Safe

Approach:

- GTI-powered intelligence in depth
- Centralised management platform
- Extensible architecture
- Broadest set of technologies
- Flexible delivery options

Clients can enjoy:

- Lower operational costs
- Enhanced overall security posture
- Partnership with #1 name in Security

McAfee Global Threat Intelligence Technology

McAfee Global Threat Intelligence (GTI) notices anomalous behavior and predictively adjusts a website's reputation so McAfee web security products can block access and protect customers. Through its broad network of sensors, McAfee GTI then connects the dots between that website and associated malware, email messages, IP addresses, and other associations, adjusting the reputation of each related entity so McAfee's security products – from endpoint to network to gateway – can protect users from cyber threats at every angle.

Vulnerability Management

McAfee Vulnerability Manager provides fast, precise and complete insight into vulnerabilities on all of your networked assets. Easy-to-implement Vulnerability Manager readily

scales to suit networks from hundreds to millions of nodes. Nonstop global research helps you stay ahead of evolving threats and new vulnerabilities. Joint clients also benefit from Dimension Data's extensive vulnerability assessment experience and approach to vulnerability management which helps determine threats, align corporate resources to address security shortcomings, simplify management, increase visibility and plan for evolving threats through a comprehensive security strategy.

Secure Enterprise Mobility

McAfee provides a complete security solution that embraces mobile device diversity. McAfee Enterprise Mobility Management (McAfee EMM) brings the same level of security and control to mobile devices that IT applies to laptops and desktops, including the ability to identify, tag, and assign policies to both employee and business-owned smartphones and tablets. McAfee EMM combines secure mobile application access, anti-malware, strong authentication, high availability, a scalable architecture, and compliance reporting in a seamless system. Integration with McAfee ePolicy Orchestrator (McAfee ePO) enables IT to implement persistent policies and ease compliance management – while protecting devices and the corporate network from malware. McAfee EMM also helps drive down support costs and overall TCO by leveraging your enterprise's existing data center infrastructure and IT network, including directory services, Wi-Fi, VPN, and PKI. Dimension Data's approach to secure mobility, which includes key considerations like governance, risk and compliance, mobile communications policies, technical security policy and controls and testing and assessments will ensure that secure mobility is achievable and will enable your organisation to unlock the benefits that this new paradigm promises.

Next Generation Network Security

Today's networks face continuous threats and unauthorised access to resources. Combining real-time threat awareness, award-winning intrusion prevention technologies and an optimised management platform, McAfee delivers comprehensive network defense.

Clients will also benefit from Dimension Data's unrivalled experience and in-depth knowledge of the converged network and all its vulnerabilities, opportunities and challenges. We plan, build, support and manage secure infrastructure for clients – ones that are adaptable enough to support your business applications, core network and information, both today and in the future.

About Dimension Data

Dimension Data employs in excess of 550 security experts around the world. We consult with organisations and deploy a wide range of security offerings from key vendor partners in all of the countries where we are present. To date, we have completed in excess of 15,000 security implementations for more than 5,000 clients across a multitude of industries spanning 6 continents.

Dimension Data is a global systems integrator with

- Global Solution Provider status – The 1st and only one of its kind for McAfee
- 2011 Global Partner of the Year
- 2011 Systems Integrator of the Year – EMEA
- 2010 Partner of the Year – Emerging Markets
- More than 170 McAfee technical and sales certifications globally
- The expertise to support organisations with services and products across the full portfolio of McAfee offerings – from Intrusion Prevention through to Data Loss Prevention and Vulnerability Management

About McAfee

McAfee, a wholly owned subsidiary of Intel Corporation is the world's largest dedicated security technology company. McAfee delivers proactive and proven solutions and services that help secure systems, networks, and mobile devices around the world, allowing users to safely connect to the Internet, browse, and shop the web more securely. Backed by its unrivalled global threat intelligence, McAfee creates innovative products that empower home users, businesses, the public sector, and service providers by enabling them to prove compliance with regulations, protect data, prevent disruptions, identify vulnerabilities, and continuously monitor and improve their security. McAfee is relentlessly focused on constantly finding new ways to keep customers safe.