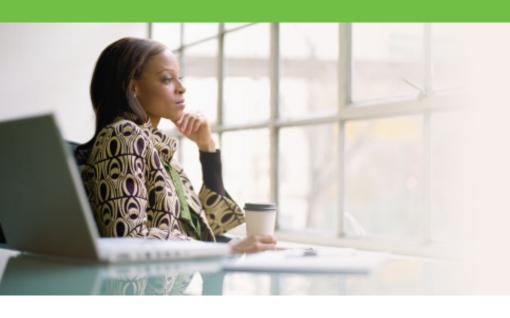


How Do You Meet Assessment



In today's fast-paced, globalised business world, the pressure is significant for colleagues to collaborate effectively across dispersed geographical locations.

The costs, unwanted carbon emissions and negative impact on productivity of long-haul travel are enough to discourage regular face-to-face meetings. Each organisation is also unique, with its own combination of alternatives, including audio conferences, web collaboration and visual communications. You need to understand the day-to-day communications between user groups, clients and vendors in order to help improve communication, drive efficiencies, keep costs to a minimum and increase profit.

Perhaps you're experiencing problems with your current visual communications (VC) solution. These may range from VC rooms that are poorly set up and don't deliver a good experience, to VC infrastructure that's not capable of meeting your needs. This could impact negatively on the reputation of your visual communications solution, as staff simply do not want to use it.

Our How Do You Meet Assessment service can help you analyse the way your employees meet, work together and communicate. A skilled consultant or solution architect can recommend and design the optimal infrastructure providing cost savings, enhanced communication experiences, improvement to real-time collaboration and increased productivity. Ultimately, your VC solution can be a success that pays for itself through reduced travel, improved productivity and better co-operation and collaboration.

Dimension Data's How Do You Meet Assessment

The assessment covers five areas, each of which focuses on one aspect of your visual communications solution. The five focus areas include the following:

- VC Business Performance
- User VC and Meeting Experience
- VC Room Assessment
- VC Infrastructure Architecture
- VC Operations and Management

These assessment tools can be run together to provide a comprehensive picture of the state of your VC solution, or as single assessment that only covers your key challenge. The assessment reviews the VC architecture, the VC end-points, the way VC is operated and managed, users' attitudes to meetings and VC, and the way in which the VC solution supports your organisation's goals.

The cost of the assessment will vary depending of the focus area and the size of your VC estate. Most single assessments can be completed in five to ten days.

How does the assessment work?

The various assessment tools collect data on a particular focus area. They compare your current situation against our understanding of best practice drawn from our experience in implementing solutions, and combine this with best practices identified by the leading research companies and vendor guidance.

Each tool delivers a set of recommendations on how to improve the focus area to match best practice. These recommendations are then converted into a roadmap of costed projects, to guide your next steps.

Key business benefits

Upon completion of an assessment, you'll benefit from the following:

- Best practice guidance –
 an understanding of your current
 performance against industry best
 practice
- Better planning –
 an actionable roadmap that will enable
 you to improve your VC solution leading
 to better return on investment
- Strong basis for budgeting –
 a set of costed projects that will enable
 you to seek funds in the next funding
 cycle or through a business case
- Clear priorities –
 the assessment prioritises the
 recommendations and projects

Why Dimension Data?

- Dimension Data is well-positioned to help you develop the insights you need to make visual communications a true enabler of your business goals. Our team of experts has more than 30 years of experience in designing and delivering visual communications solutions and services. We have installed over 350 immersive telepresence solutions and more than 10,000 video end points, as well as designing and deploying thousands of visual communication infrastructure solutions. Our team builds on this practical experience to deliver visual communications planning and consulting services that are based on real-world implementations.
- With Dimension Data, you're working with professionals who are certified to the highest levels: We have more than 7,500 Cisco certifications and employ over 370 CCIEs. So there's no need for you to recruit, train and retain specialist skills internally. You benefit from the focus and experience of experts at the top of their game, who ensure the job's done right, the first time, every time.