

Licensing Procurement Made Easy



Being properly licensed is becoming increasingly important to businesses and organisations today. Purchasing the correct license from the correct programme is a unique challenge faced by IT directors and procurement officers, and the consequences of getting this wrong can be substantial. Guidance in the procurement process is commonly sought from software suppliers to manage exposure to the risk of either being over licensed, under licensed or incorrectly licensed.

Dimension Data Direct provides the structure within which correct license purchases can be made, any time and without needing to wait for the manual quoting process. Whilst our expertise is still available to all clients when required, Dimension Data Direct offers an alternative autonomous procurement option when this is more suitable.

Dimension Data Direct: making licensing procurement easy

At Dimension Data we understand that the growing complexity of software licensing brings your procurement team new challenges. To simplify the buying process and ensure you always get it right, Dimension Data offers comprehensive licensing procurement and contract management functionality via a custom-built portal – [Dimension Data Direct](#).

At no cost to you, Direct not only helps reduce your procurement costs, it also guarantees the quality of purchases against your organisation's procurement directives and rules.

It does this by making available only the appropriate software licenses for your organisation, ensuring a consistent infrastructure.

The business processes associated with the procurement of software licensing are different to those that relate to the procurement of other IT infrastructure and services.

Dimension Data Direct is a **single portal that can address both these processes and provides a comprehensive solution for all software and non-software related IT technologies and services.**

The entire quote to order process can be completed through Direct, and we can mirror your approval routine no matter how simple or how complex it may be.

Of course, you may just want to create a quote for budgeting and planning purposes, or to analyse spend. This is also possible, as Direct contains your specific pricing, alongside previous orders, invoices and licensing contract information.

Whether you access the functionality through the web or opt for integrating with your existing procurement or ERP systems, Direct offers a seamless, well supported, flexible e-Procurement experience.

Our approach

The business benefits of e-Procurement through Direct are manifold; from managing spend to standardising corporate buying practices. It cuts cost, reduces risk and improves strategic agility.

More specifically, it can help you to:

- **Connect:** Connect with top IT vendors 24 hours a day, 7 days a week, including real-time product configuration. Get access to your negotiated pricing for both products and services
- **Source:** Source IT products and services the way you want – handling everything yourself (self-service) or in collaboration with Dimension Data (full service). Transact in local languages and currencies, add pro-rata maintenance to a contract's common end date, and create and receive accurate quotes based on your contracted rates, service level agreements and local business rules
- **Manage:** Take control of your procurement process. Manage IT spend and streamline purchasing via pre-configured bundles and templates; or apply and automate internal workflow and approval processes. Direct's integrated workflow engine offers unprecedented flexibility and the capacity to adapt to your existing processes
- **Analyse:** Increase your visibility into the procurement process. Direct's comprehensive reporting capabilities (available 24x7) allow you to analyse and track spend – enabling you to make smarter business decisions and vendor price negotiations

- **Collaborate:** Quote generation can be handled collaboratively, with Dimension Data's procurement experts lending their assistance when, how and where you require them. Realise the convenience and flexibility of an online system along with the knowledge and peace of mind that come from working with our product, service, shipping and delivery experts

Dimension Data Direct can be configured to meet your needs and functionality for major vendors, such as Microsoft, has been built into the portal. Its vendor-specific configuration tool means that vendors you currently purchase from through Dimension Data can be configured (on request) to be populated to save you time and money. This means you can customise Direct's workflows and catalogue options to speed up procurement and provide easier access to more detailed information.

“We created a **customised** set of workflow rules, which streamlined our **software** licensing procurement process and **provided** us with a **great deal of control.**”

Bill Szczesny, Systems and Project Compliance Manager, Fairfax Media

Why Dimension Data Direct for licensing procurement?

- Integrates seamlessly with existing systems
- Connect with vendors 24x7
- Self-service and full-service options
- Handles hardware, software and services
- Pre-configured bundles and templates streamline purchasing
- Quote in local languages and currencies
- Pre-load with information to reflect contracted rates and service level agreements
- Reporting tools allow you to track order progress
- Access Dimension Data's expert staff
- Service offered at no cost to all Dimension Data clients

Dimension Data Direct is easy to use and it's accompanied by a full range of documentation and FAQs.

For more information on how Direct can benefit your organisation and streamline your procurement, visit dimensiondatadirect.com or call us directly.

Regional Dimension Data Direct Contacts

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