

Dimension Data Direct



Procurement is a strategic agenda item for most businesses and organisations today, yet the challenges for Business-to-Business (B2B) procurement remain plentiful. Many IT directors and procurement officers face unique challenges around purchasing technology and the complexity in the quoting, purchasing and roll-out of global IT projects – often leading to extra expense and delayed implementation.

Dimension Data Direct: enabling online business procurement

Dimension Data understands the complexity of sourcing the right IT infrastructure or software licensing solution. Our 'Direct' portal helps you make informed buying decisions, and streamlines business processes that reduce both cost and risk exposure.

To help you get it right, Direct couples the functionality to create your own quotes with:

- The ability to control purchasing by making available only the appropriate products or services to an individual or organisation, thus ensuring a consistent infrastructure
- A fully customisable approval workflow engine that guarantees the quality of purchases against your organisation's procurement directives and rules
- Electronic invoicing capabilities can be provided if you want an electronic interface to reconcile payments
- Analysis of spend and assets through reports, order history and online invoices

Direct already serves thousands of businesses around the world, providing solutions tailor-made to the requirements of each, and facilitating practices that improve productivity, operational efficiency and risk management.

Our approach

Direct enables your business to connect with preferred suppliers and to source both technology and services. With Direct you can:

- Receive or create and manage your quotes, check product availability and order status
- Access tailored catalogues from over 80 different technology vendors and manufacturers with prices that include your negotiated discounts
- Modify a quote Dimension Data has created for you, or one which was created by you or one of your colleagues

“Our average quote-to-purchase order process went from **two weeks** to **two days.**”

Financial services firm

Business benefits

Direct replaces laborious (often paper-based) manual procurement processes with a portal. Alternatively, Dimension Data can adapt the solution to integrate seamlessly and work with your existing procurement and ERP systems.

Flexibility is a cornerstone of Dimension Data's approach. We recognise that every organisation's procurement path is different. You may simply order products online using a credit card, or your process may be more complex and involve the receipt of a quote, which is reviewed by a technical staff member before it is passed to an approver and purchasing agent. We can work with you to customise the portal to mirror your process.

Dimension Data delivers accurate lead-time and product availability information to provide visibility of when products will be delivered.

Our Supply Chain Services team (Global Procurement and Logistics Services) assists you by collaborating with multinational clients on the best options for cross border purchasing, staging, delivery and recovery of value-added taxes and duties.

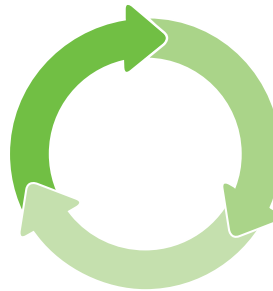
Why Dimension Data Direct?

- Integrates seamlessly with existing systems
- Connect with vendors 24x7
- Self-service and full-service options
- Handles hardware, software and services
- Pre-configured bundles and templates streamline purchasing
- Quote in local languages and currencies
- Contract-specific pricing and service level agreements
- Sophisticated reporting capabilities to assess order and asset data
- Order status information and change notifications
- Access Dimension Data's expert staff

“Since integrating with Dimension Data Direct, we are able to ensure that **all assets are accounted for** and that **we are not paying maintenance** on technology that is not business-critical.” Healthcare company

Summary of Dimension Data Direct

- Pre-configured multi-vendor bundle
- Full or self-services pricing and ordering
- Create quotes and orders in local currencies
- Automated work-flow approval



- Optional integration into your internal procurement engine
- Integration with Cisco configurator
- Three-way match for quote, PO and invoice
- Option to receive eInvoices
- On-the-fly reporting and status information

Benefits you can achieve through Dimension Data Direct

- Reduce cost per transaction
- Reduce “purchase-to-pay” cycle time
- Improve order accuracy and visibility
- Reduce carbon footprint by going paperless

For more information about our e-procurement system visit the **Dimension Data Direct microsite** or contact the Dimension Data Direct representative in your region:

Australia

User and technical support: 1800 DiData (1800 343282)

Contact e-mail: auddirectsupport@dimensiondata.com

Americas

User and technical support: 1 800 480 3330 Outside US: + 1 508 424 3378

Contact e-mail: am.direct.feedback@dimensiondata.com

Asia

User and technical support: Contact e-mail: dd.direct.ap@dimensiondata.com

Europe

User and technical support: Contact e-mail: EU.Direct@dimensiondata.com

Middle East and Africa

User and technical support: Contact e-mail: Direct.Support@dimensiondata.com

Find out more about **Dimension Data's sustainability programme**.