

Dimension Data Direct B2B Capabilities

Dimension Data Direct

Dimension Data Direct is a global eProcurement system that enables our clients to purchase products and services from Dimension Data. Specifically, it is an online channel that allows our customers to quote, requisition, order, track and receive invoices in either a self-service or full-service manner.

Dimension Data Direct is built based on industry standards and utilising the very technology we sell. It is a scalable platform, able to grow with business needs, while increasing operational efficiency, reducing costs and offering greater visibility and control of the IT procurement process.

Dimension Data Direct offers our clients a way to connect with preferred vendors, source technology and services, manage the procurement process, and analyze spend via a collaborative relationship with Dimension Data.

Business-to-business integration and connectivity

Dimension Data Direct offers high-level optimisation of the procurement process through business-to-business integration and connectivity. By integrating with both our vendors' and clients' systems we are able to offer a seamless quote-to-cash process with transactional efficiency and integrity.

We have a long B2B integration track record with successful B2B Integrations with Direct, with over 150 clients, in multiple Dimension Data Regions.

Integration with client custom and proprietary systems

To date we have integrated with every major ERP system, as well as with custom, proprietary systems. Integrated clients are able to transact from their internal system and access their customised price lists (also known as "punchout", "roundtrip", etc.), create quotes, submit purchase orders, track the purchase process and run reports.

Benefits of client integration

If you already have an ERP or procurement system in place, integrating with Dimension Data Direct is not only a smooth and practiced process, but one that makes business sense.

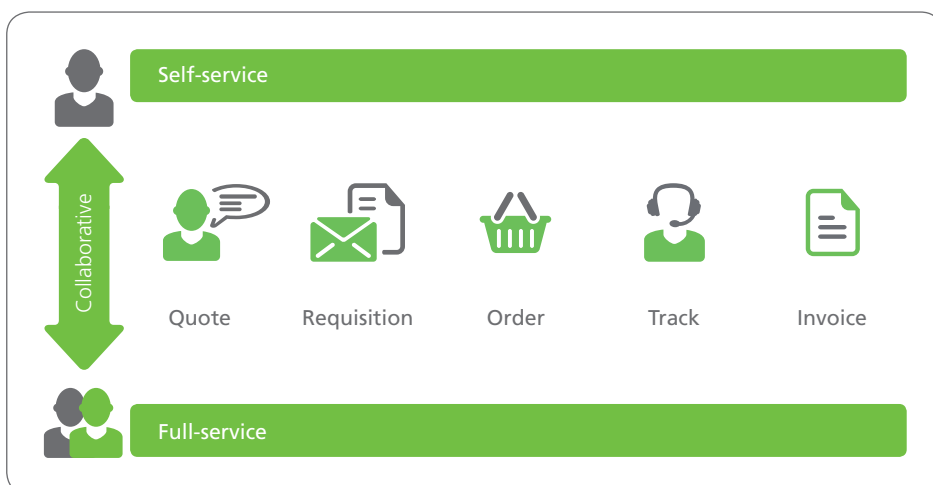
Integration from your internal systems to Dimension Data Direct can help you collect on the investment already made in internal systems, as well as reduce manual processes, which saves time and mitigates risk associated with re-keying and manual entry.

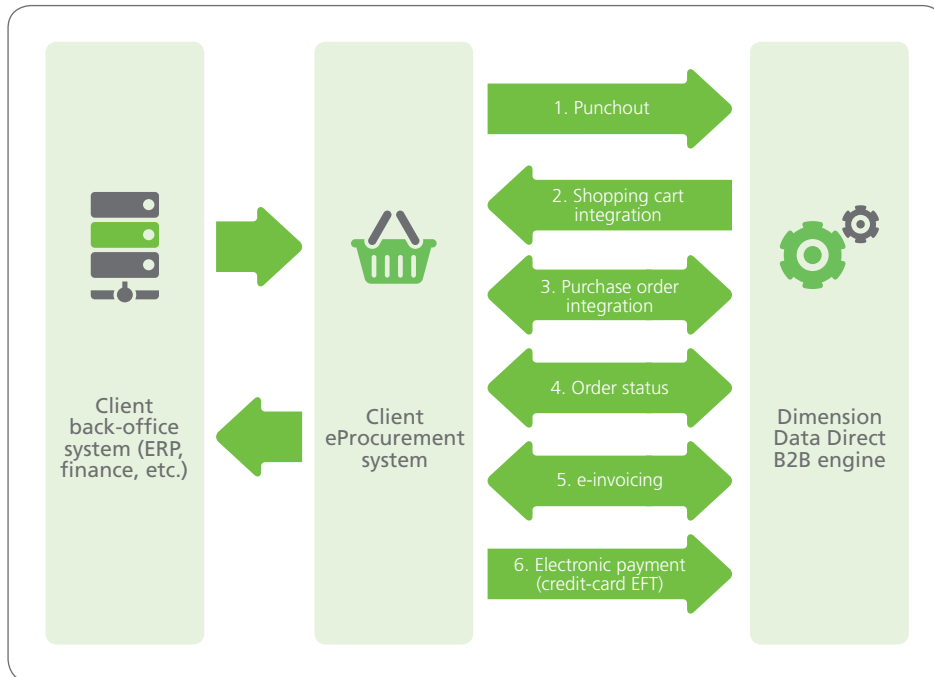
B2B Integration enables you to do the following from your internal system:

- Access your customised catalogues and price lists
- Create quotes
- Submit purchase orders
- Submit service requests
- Track the purchase process
- Run reports

Additionally, Direct offers sophisticated procurement management capabilities including custom product templates and bundles, eInvoicing and electronic payment.

Dimension Data Direct offers **high-level optimisation** of the procurement process through business-to-business **integration** and **connectivity**.





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Requirements for client integration

Since purchasing systems vary by client, a meeting will be held between the Dimension Data Direct integration team and your engineers to understand the requirements and parameters defined in your procurement system. This process will include both technical and end-user testing. Integration with Dimension Data Direct is done using standard industry protocols (see full list on the right).

Integration FYI

Points of integration with clients include:

Commercial procurement applications

- Ariba
- PeopleSoft
- Katera
- Oracle
- SAP
- SmartStream
- Oracle Supplier Network
- BasWare

Customised solutions for proprietary applications

Protocols used include:

- XML (cXML, RosettaNet, proprietary)
- Flat files (CSV, delimited/positional, etc.)
- EDI
- Web Service
- RPC
- OCI
- FTP

Dimension Data was founded in 1983 in South Africa and today operates in over 49 countries on five continents with revenues of over US\$4.7 billion.

Dimension Data is a specialist IT services and solutions provider that helps clients plan, build, support and manage their IT infrastructures to achieve their business goals. Drawing on our experience in network integration, security, converged communications, data centres and storage, contact centre and Microsoft technologies, we deliver a full lifecycle of IT services.