

DIMENSION DATA ACQUIRES OPSOURCE TO ACCELERATE GLOBAL CLOUD STRATEGY

Johannesburg, South Africa and Santa Clara, CA – June 30, 2011 - Dimension Data announced today that it has acquired [OpSource](#), an enterprise cloud company, in a deal that will see Dimension Data, a wholly owned subsidiary of NTT Holdings, accelerate its cloud computing services offerings. At the same time, [Dimension Data](#), a US \$4.7 billion ICT services and solutions provider has created a centralised Cloud Solutions Business Unit which will report directly into Dimension Data's CEO, Brett Dawson. OpSource will become part of the Dimension Data Cloud Solutions Business Unit.

OpSource employs 150 staff and is headquartered in Santa Clara, California with operations in Virginia, United Kingdom, Ireland and India. Over 600 enterprises, service providers and Software-as-a-Service Independent Software Vendors (ISVs) employ OpSource's expertise, experience and cloud automation technology to operate high-availability, business-critical cloud computing and hosting environments.

Brett Dawson, Dimension Data CEO said, "Market readiness for cloud services is being enabled by technology maturation, along with clients' needs for more flexible services-centric, IT sourcing options. Our decision to accelerate our focus on cloud services aligns to our long-standing strategy to become a services-led business. Over the past few years, Dimension Data has been building cloud-related skills and capabilities in the areas of virtualization, data center and storage, managed services and hosting, and IT outsourcing – all critical to enabling cloud architectures for our clients.

"OpSource brings a rich set of services, a sound cloud architecture, and extensive experience in cloud services that will meet immediate client needs - in addition to a cloud infrastructure which supports development and growth in this space. We believe OpSource provides us with an accelerated time-to-market as their infrastructure and services are well-established and tested. Dimension Data is now well-positioned to provide our clients with services that help them at each step in their journey toward cloud architectures," Dawson explained.

Dimension Data's competencies and capabilities in IT integration are a strategic differentiator and critical to helping organizations effectively adopt a cloud architecture. The Group's experience with complex multi-national systems integration projects, coupled with its managed services, data center and storage, and security expertise are critical to accelerating the transition to cloud computing for clients across all regions.

According to Treb Ryan, OpSource CEO and co-founder, mapping a migration path and architectural design for cloud is complex and requires in-depth understanding of an organisation's entire IT infrastructure, architecture, and relative interdependencies and risks. "An understanding of IT integration across disparate multi-technology, multi-geography, IT environments is critical to evolving toward cloud-based architectures. We believe that as part of Dimension Data, OpSource will be better able to capitalize on the global cloud computing market opportunity. We're thrilled to be a part of the Dimension Data family."

-ENDS-

Note to editors:

The relationship between NTT and OpSource began in November 2008, when Nippon Telegraph and Telephone Corporation. (headquarters: Chiyoda-ku, Tokyo; President & CEO: Satoshi Miura) entered into a strategic alliance with OpSource. In February 2009, following a 5% investment by NTT Investment Partners, Inc. (headquarters: Chiyoda-ku, Tokyo; Representative Director and President: Hiroki Watanabe), in OpSource, NTT aggressively pursued its collaboration with OpSource as part of an increased strategic focus on developing a global cloud business.

As part of the increased focus on cloud computing infrastructure services, NTT further deepened the relationship with OpSource via the [NTT America](#) and [NTT Europe](#) subsidiaries. Currently, the OpSource public cloud platforms are hosted in NTT America's, data centers in Virginia and California, with expansion into one of NTT Europe's data centers in 3Q 2011. The combination of data center operations and direct access to one of the world's largest [internet backbones](#) has strengthened OpSource's services delivery model.

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About Dimension Data

Founded in 1983, Dimension Data plc is an ICT services and solutions provider that uses its technology expertise, global service delivery capability, and entrepreneurial spirit to accelerate the business ambitions of its clients. Dimension Data is a member of the NTT Group. www.dimensiondata.com

About OpSource

Founded in 2002, OpSource provides cloud and managed hosting solutions that enable businesses of all sizes to accelerate growth and scale operations while controlling costs and reducing IT infrastructure support risks. OpSource is SAS 70 Type II, PCI DSS Level 1 and European Safe Harbor certified and has operations in California, Virginia, UK, Ireland, and India. www.opsources.net

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