

Dimension Data and Microsoft

Combining our people and products for solution excellence



Dimension Data and Microsoft

Dimension Data has a long history of partnership with Microsoft in many countries around the world. In 2006, Dimension Data and Microsoft extended this partnership by entering into a multi-year Global Alliance Agreement that sees ongoing investment by both companies in the pursuit of new market opportunities and improved value to our joint clients.

Today, as a direct result of the agreement, our clients experience improved support for their Microsoft environments and benefit from more innovative and robust solutions to their needs.

Today, Dimension Data is one of only a few of Microsoft's thousands of partners worldwide that can transfer the benefits of such an agreement to its clients.

As an alliance partner, we have greater access to Microsoft's new products, early adopter programs, technical support and

As a result of this collaboration and our world-class expertise, Dimension is able to **plan, build, support and manage** award-winning solutions...

future direction. By combining Microsoft's technologies with our consulting and integration skills, Dimension Data presents you with a full lifecycle of solutions for your IT infrastructure.

As a result of this collaboration and our world-class expertise, Dimension is able to plan, build, support and manage award-winning solutions that:

Are innovative

Our solutions automate and extend the deployment of IT infrastructure to equip you with tailored solutions that address your business needs.

Enable & connect people

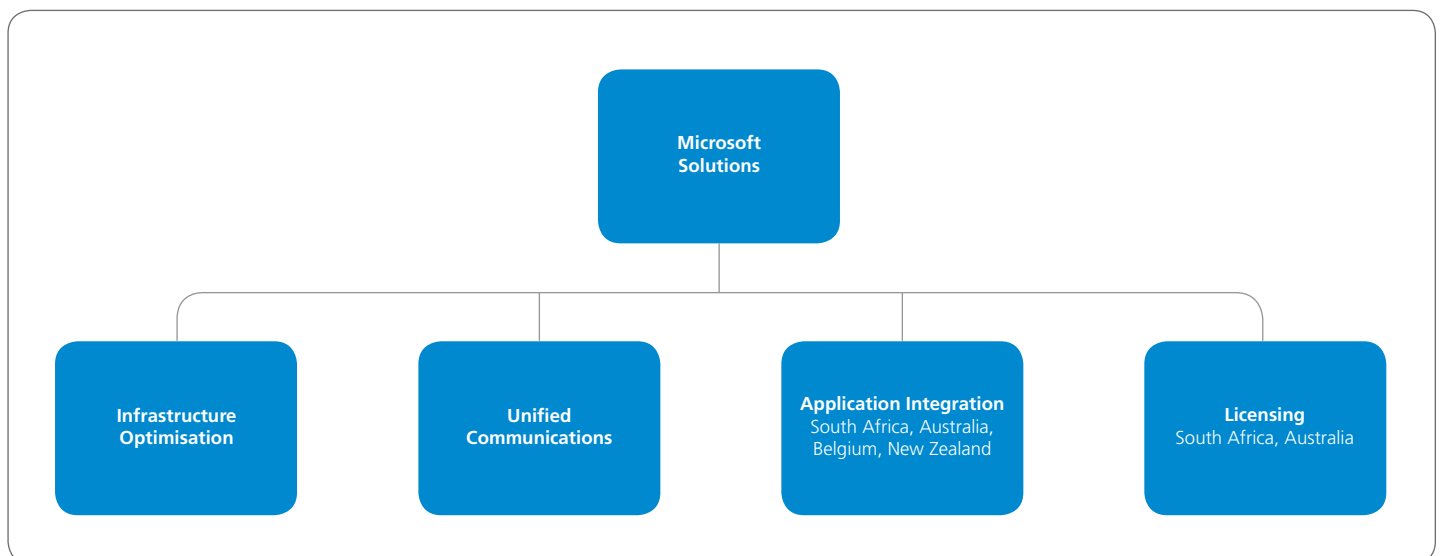
We enhance collaboration by delivering solutions that integrate Microsoft productivity applications and infrastructure that connect users with voice, messaging and data systems across business and geographical boundaries.

Reduce complexity

By streamlining the design and deployment of new systems and by automating operational processes, we enable you to reduce operating costs and realize the business value from your technology investments.

Our Microsoft solutions

Dimension Data works with Microsoft to solve clients' IT challenges in the following areas:



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Benefits to you

- Access to specialized Microsoft skills with practical real-world deployment experience and tested methodologies
- Exceptional understanding of areas affected by, and impacting, your Microsoft Technology decisions. We understand the network, security, IP convergence and the data center environment
- Early access to Microsoft products through Dimension Data's early adopter and beta access
- Recognized best practice for deployment and support
- World-class support from seven Global Service Centers offering multi-language support

Excellence in execution

Dimension Data's expertise and superior client focus has resulted in a number of accolades and awards from Microsoft:

- **Technology Innovation Partner of the Year**, Advanced Infrastructure Solutions Awarded for Dynamic Desktop Deployment (2006)
- **Global Winning Customer Award** awarded for Dimension Data's AUSTAR Desktop Win-back Project (Dynamic Desktop Deployment solution) (2006)

- **Custom Development Solutions Specialization** for Compliance Management System Developed by Dimension Data Australia's Application Integration Solutions Group (2006)
- **Global Winner of the Security Solutions Award** – Sales and Marketing (2006)

About Dimension Data

Dimension Data is a specialist IT solution provider that helps clients plan, build, support and manage their IT infrastructures. Dimension Data applies its expertise in networking, IP convergence, security, operating environments, storage and contact center technologies and its unique skills in consulting, integration and managed services to create customized client solutions.

About Microsoft

Founded in 1975, Microsoft (Nasdaq "MSFT") is the worldwide leader in software, services and solutions that help people and businesses realize their full potential.

Dimension Data is a Microsoft Gold Partner on **five continents**.

Dimension Data has **more than 1,100 Microsoft certifications**, including 450 Microsoft Certified System Engineers.

Dimension Data participates – by invitation only – in a number of **Microsoft's Partner Advisory Councils**.

Dimension Data has only **two Global Strategic Partners** – Cisco & Microsoft

Solving problems for organisations around the world:

Alexander Forbes

A Melbourne City Council

Australian Rugby Union

Box Hill Institute

Bidvest Bank

Cliffe Dekker Hofmeyr

Engen

Tourism Western Australia

“The combination of their **technology innovation** and **passionate commitment** to client satisfaction positioned Dimension Data as leaders in this category. When partnering with Dimension Data, Microsoft has been consistently impressed by their consultants' **professionalism, commitment** and **deep understanding** of Microsoft infrastructure technology.”

Mark Hill, General Manager for Sales Excellence, Microsoft Corporation

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