

## We are Milestone's System Integrator of the Year!

We have recently won the Milestone Partner award for System Integrator of the Year at the Milestone Integration Platform Symposium (MIPS) Europe Conference 2011 – a fantastic achievement which reinforces our position at the centre of building controls systems integration.

The System Integrator of the Year award recognises a top-achieving Milestone partner that has demonstrated excellence in CCTV and integrated business across Europe. Judges noted that we had demonstrated, “solid technical solutions which went beyond expectations,” and were also impressed by our strong vertical approach to sales, with specific reference to our retail and education sector growth.

We are proud to have a team of highly skilled professionals that have been designing and installing solid and reliable IPCC TV systems for over five years, and as such, demonstrated to the judges a deep knowledge of the IP and physical security products. This year, we have also enjoyed an increase in sales in both the schools and retail trade markets, and as the Education sector is one of the biggest adopters of IP Security in the UK, the judges were impressed by our strong vertical approach.

The award reflects our unique in-house skill sets, which enable us to deploy first class Milestone VMS projects. We have worked well with the Milestone Open Platform products and made best use of a number of Milestone's Solution and Alliance Partners to enable them to stand out from the crowd in 2010 and 2011.

We are therefore delighted to win Milestone XProtect's Systems Integrator of the Year award. We are dedicated to providing our clients with the most secure and reliable of IPCC TV installations, and to have this commitment officially recognised by Milestone is testament to our success.