

Two great companies – one unwavering commitment

Organisations are transforming digitally, and we're a trusted partner on their journey.

What is driving digital transformation?

Forward-thinking organisations are pursuing a digital strategy, whether simply to improve operational efficiency or to completely transform their business models.



According to IDC, by 2019, 40% of IT projects will create new digital services and revenue streams that monetise data.

Who is affected by digital transformation?

Any business wanting to stay relevant to its customers and to drive profitable growth in the information age.

What clients need to transform their IT infrastructure?



Speed of responsiveness



Agility



Access to information



Improved efficiency

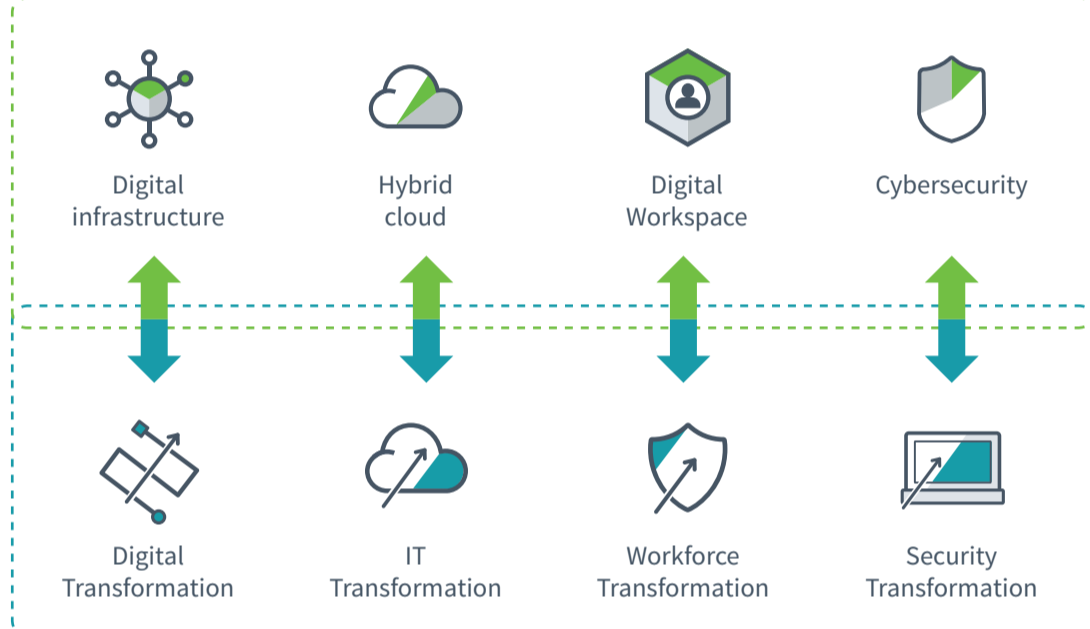


According to Gartner, CEOs expect their digital revenue to increase by more than 80% by 2020.

How can Dimension Data and Dell EMC help you transform your business?

Dimension Data and Dell EMC's strategic partnership offers a set of cloud-enabled hybrid IT infrastructure management services that enable our clients to transform their IT organisations, promising speed, agility, and cost savings.

Our combined strategic priority areas



Our jointly developed solutions



Enterprise Private Cloud



Hybrid IT Infrastructure Management Services



Business Continuity and Disaster Recovery Services

With the powerful combination of Dell EMC's technology, and an extensive portfolio of Managed Services delivered on Dimension Data's platform, we enable a faster transformation for clients with reduced risk.

- maximise the value of your IT infrastructure and simplify the management of your hybrid IT environment
- optimise your IT infrastructure investments with a flexible, consumption-based pricing model
- seamlessly migrate applications from on premise to cloud or vice-versa
- rapidly implement a flexible, cost-effective private cloud – reducing months to weeks
- enable IT to act as a service broker to your internal or external customers
- enable automated storage management for faster ROI on technology investments, and improved operational efficiency
- provide IT agility to enable digitisation at-speed

Why choose Dimension Data and Dell EMC?



Global footprint



Comprehensive solutions and services
Managed Services
Cloud
Consumption-based models



Dimension Data is a member of the NTT Group – chosen by 85% of Fortune Global 100



Dell EMC is a member of Dell Technologies

They chose us!



Care first



Me Heke Ki Pōneke

Our partnership



15+ year partnership across five continents and 41 countries



CLOUD SERVICE PROVIDER & STRATEGIC OUTSOURCER



in 21 countries



in 2 countries

Dimension Data partners with Dell EMC because we believe a built world is a great world.

#PartnerForGreatness