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**POLYCOM NAMES DIMENSION DATA AS ITS SYSTEM INTEGRATION PARTNER  
FOR FOURTH CONSECUTIVE YEAR**

*Dimension Data and Polycom to partner on Dimension Data's Lync Skype Go Big programme with Microsoft in May 2015.*

**xxx, xxx – 11 February 2015** - Polycom, Inc. (Nasdaq: PLCM), the global leader in video, voice and content collaboration solutions, has named [Dimension Data](#) as its global System Integration Partner for the fourth consecutive year for delivering collaborative solutions to enterprise clients around the world. This was announced last night at Polycom's annual partner event held in Orlando, Florida.

The partnership between Polycom and Dimension Data has stood the test of time, and will continue to grow in the future. In the past 12 months alone, our two companies have concluded a number of significant contracts including a USD 4 million immersive and infrastructure deal, and a USD 12 million Microsoft Lync deployment for a global pharmaceutical company.

Commenting on Dimension Data's global achievement, Mark Arman, Polycom, Inc's VP Worldwide Channels, Global System Integrators said, "The needs of the modern workplace are constantly evolving, so it's critical for Polycom to have partners like Dimension Data who can meet our customers complete business needs with transformative solutions today and into the future." We congratulate Dimension Data and look forward to supporting their continued success."

Peter Menadue, Dimension Data's Group General Manager, Microsoft Solutions said. "Being awarded Systems Integration Partner of the Year for the fourth consecutive year underscores our commitment to delivering communications solutions to our clients across the globe with Polycom.

"Last month, Dimension Data [announced the launch of our workspaces for tomorrow](#) initiative where we're also using Polycom's technology. Workspaces for tomorrow empowers employees to choose the best environment for their work style and activities. In addition, Polycom's technology is currently being used in collaboration deployments globally and will continue to be a strong partner with the much-anticipated launch of-Microsoft's Skype for Business which we will launch in May 2015," adds Menadue.

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**About Dimension Data**

Founded in 1983, Dimension Data plc is an ICT services and solutions provider that uses its technology expertise, global service delivery capability, and entrepreneurial spirit to accelerate the business ambitions of its clients. Dimension Data is a member of the NTT Group.

[www.dimensiondata.com](http://www.dimensiondata.com)

**About Polycom**

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with secure video, voice and content solutions from Polycom to increase productivity, speed time to market, provide better customer service, expand education and save lives. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience, the broadest multi-vendor interoperability and unmatched investment protection. Visit [www.polycom.com](http://www.polycom.com) or connect with us on Twitter, Facebook and LinkedIn to learn more.

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