



## **NEXUS CONNECTED HEALTHCARE CLIMBS TO #57 ON THE 2014 HCI 100 LIST**

*Increased growth and revenue secure spot on coveted list*

**Valencia, Calif. – June 4, 2014** – Nexus IS, Inc. (“Nexus”), a strategic provider of HIT consulting services, networking solutions and offerings, has risen to number 57 on the Healthcare Informatics 100 List, posting \$130,000,000 in U.S. Payer/Provider IT revenue.

“Our tagline says it all: *Connecting People, Process, and Technology to Improve Patient Care*,” stated Paul Caracciolo, Chief Healthcare Officer for Nexus. “Our approach to the healthcare market continues to evolve to meet the challenges in the industry. Our growth and advancement in the HCI 100 validate the value of our focused practice.”

The *HCI* 100 is a complete look at the top 100 revenue-earning companies in the industry, eligible to any company that can identify HIT-based revenues. To formulate this list, the *HCI* editorial staff worked with two market research and analysis companies: Porter Research (Atlanta) and ST Advisors LLC (San Francisco). The sales figures were submitted, compiled, and reviewed by Porter Research, who ensured deserving companies were included in the list.

“To fill the growing need for experts that support the future trends of healthcare IT, we added a new National Healthcare Sales Director in Q3 of 2013,” said Waheed Choudhry, President and COO of Nexus. “Having spent 13 years at Cisco, Marc Donovan brings with him fresh ideas and a new found vision of where we can build and enhance our healthcare offerings.”

Earlier this year, Nexus was also named Cisco’s Global Americas Partner of the Year, in addition to receiving six other prestigious awards at Cisco’s 2014 Partner Summit. Cisco has been a vital part of the growth associated with the Nexus Connected Healthcare practice.

To view the complete 2014 HCI 100 List, visit the [Healthcare Informatics website](#). For more information on Nexus Connected Healthcare’s services, visit [www.nexusconnectedhealthcare.com](http://www.nexusconnectedhealthcare.com)

### **About Nexus Connected Healthcare**

Based in Valencia, CA, Nexus leverages its extensive experience and expertise to enable organizations to Connect, Collaborate, and Create. We do this by providing expertise in end-to-end technology solutions based on six distinct, yet complementary practices: Collaboration, Data Center, Borderless Networks, Business Video, Cloud and Managed Services. Nexus partners with industry leaders including Cisco, EMC, VMware, NetApp, Citrix, AMD Telemedicine, Microsoft, and NEC to ensure its customers are provided the most comprehensive and competitive solutions. Nexus serves the private sector, from small business to the Fortune 500; and the public sector including local, state, and federal government. Additionally, Nexus has highly specialized vertical market practices including education, retail, hospitality, and healthcare where it has developed proprietary applications that turn unified communication into clinical workflow solutions. Nexus is a Dimension Data company.