



## **NTT Group Announces Expansion of Partnership with SAP for SAP HANA® Enterprise Cloud**

**Tokyo, Japan – 1 October 2015** – Nippon Telegraph and Telephone Corporation (NTT) Group today announced that it has entered into a premium partnership with SAP to provide infrastructure services for SAP HANA® Enterprise Cloud. SAP HANA Enterprise Cloud is a private, secure cloud fully managed by SAP and supported by global partners, and is offered for companies that run mission-critical applications in the cloud.

SAP plans to use the NTT/Dimension Data Cloud Platform, NTT DATA's broad range of comprehensive managed services using SAP® applications, and NTT Communications' premium-grade IT infrastructure services. The initial focus is on South Africa and the Asia Pacific region with the goal to expand availability of SAP HANA Enterprise Cloud globally.

With this agreement, NTT becomes one of the select few partners delivering cloud infrastructure for SAP HANA Enterprise Cloud.

In May this year, Dimension Data and NTT DATA announced that they had partnered to deliver a new set of end-to-end services that help clients leverage the agility and cost advantages of moving their SAP applications to the cloud. NTT DATA is now in a position to leverage Dimension Data's Managed Cloud Platforms™ (MCPs) located in over 16 countries across five continents, and to offer a comprehensive managed service for customers running their applications on SAP HANA Enterprise Cloud.

NTT Communications, also a wholly owned subsidiary of NTT Group, provides premium-grade IT infrastructure services, such as data center services "Nexcenter," cloud services "Enterprise Cloud," global network services "Arcstar Universal One," and high-capacity network connections between data centers around the world.

Brett Dawson, Group CEO, Dimension Data said, "Our cloud strategy is focused on being the platform of choice for production workloads in the enterprise. SAP ERP is one of the most prominent applications for running production workloads in the market. Our goal is to offer SAP the mission-critical service levels required for SAP cloud customer environments, and this agreement enables us to further address a rapidly developing market segment."

Kaz Nishihata, executive vice president, NTT DATA said, "The premium partnership for SAP HANA Enterprise Cloud is yet another key step to further formalize our strategic relationship with SAP. We will continue to help our clients to get an end-to-end solution through this agreement. We will also pursue synergies combining each other's strengths, and promote collaborations for developing new business opportunities in cloud business and new solution development."

Kevin Ichhpurani, SAP executive vice president, head of Business Development and Strategic Ecosystem said, "NTT Group provides SAP with a critical component of enterprise-grade cloud services and extensive geographic coverage from world-class carrier and data centers. This creates a compelling value proposition for NTT and SAP's customers relying on SAP HANA Enterprise Cloud for their mission-critical applications."

### **Notes to editors**

The range of services that NTT Group provides to clients using SAP applications include:

- Hybrid cloud services to support SAP offerings including the SAP HANA platform, SAP ERP application and solutions from hybris®, an SAP company;
- On-premise solutions to clients that need to run SAP applications in their data center;
- Generic application services including consulting, professional and managed services;
- Custom vertical solutions for key industries such as automotive (dealer network), sports and entertainment, financial services and telcos; and
- Custom horizontal solutions such as Board Room of the Future, Security as a Service for SAP solutions, and IT Analytics (network sensors, security sensors, data center device sensors).

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### **About NTT Group**

NTT Group delivers advanced technology and innovative solutions in networking, communications, software and cloud computing that help transform businesses, governments and societies around the world. NTT Group will deliver convenient, enriched and reliable services to support customers as a “Value Partner” that its customers will continue to select. Today, 80% of Fortune 100 companies rely on NTT Group as their business partner. NTT Group generates over \$105 billion in annual revenues, has over 233 data centers and employs more than 240,000 professionals working in 88 countries. NTT Group includes NTT DATA, NTT Communications, Dimension Data and others. For more information, visit [www.ntt-global.com](http://www.ntt-global.com)

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### **SAP Forward-looking Statement**

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as “anticipate,” “believe,” “estimate,” “expect,” “forecast,” “intend,” “may,” “plan,” “project,” “predict,” “should” and “will” and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission (“SEC”), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

### **Contacts**

Hilary King  
Global PR Manager, Dimension Data plc  
tel: +2782 414 9623  
[hilary.king@dimensiondata.com](mailto:hilary.king@dimensiondata.com)

Tomohisa Hosoda  
Global Business Office, NTT Corp.  
[t.hosoda@hco.ntt.co.jp](mailto:t.hosoda@hco.ntt.co.jp)

