

ADvTECH | South Africa | Education | Intelligent Infrastructure

# ADvTECH connects over 70,000 students to learning opportunities



## Client profile

ADvTECH places significant focus on using technology to broaden opportunities for learning, through innovations such as apps, videos, online training and distance learning. As ADvTECH's approach to connecting students with knowledge has evolved, so have the Dimension Data connectivity and colocation services that have been making these tools come to life since 2006. Today, we have a true partnership – we know what it takes to come together and solve problems in a way that not only makes sense but also makes a real difference.

**'Thank you once again for your continued support and unfailing will to always help us out!'**

**Tertiary Service  
Delivery Manager**

## Summary

ADvTECH is a private education and resourcing provider with a diverse and extensive portfolio.

The group's schools division has 10 education brands, each with a distinct focus that caters to different learning needs. Over 30,000 students are registered at their hundred-plus schools located in South Africa, Botswana and Kenya.

Nine tertiary education institutes offer a wide range of choice, from vocational skills training to postgraduate degrees, for over 40,000 tertiary students. More than 200 accredited courses are available through the group's tertiary division. And, to cater for a variety of learning styles and student needs, full-time, part-time, and online distance learning options are offered.

## Vision

### Growing beyond academic excellence

Academic excellence is more than a part of this group's strategy: it's their ethos for building an organisation with a reputation for making a difference to people's lives. They want to reach as many individuals as possible with meaningful content that helps them build a strong base from which their school, tertiary or professional careers can flourish.

As the educational sector continues to grow, new entrants are finding innovative ways of connecting with potential students, offering compelling courses through distance learning and giving them access to the latest material through a variety of platforms. In this competitive landscape, ADvTECH's long-term growth will be determined by the quality and usefulness of future offerings they make available to learners and educators. This is why, to make an impact as a progressive, relevant institution, the group places significant focus on using technology to broaden opportunities for learning.

**The current Dimension Data network supports the group's online learning management system and helps over 70,000 students across more than 130 individual campuses stay connected.**

## Transformation

### Connecting minds, connecting campuses

Apps, videos, online training and distance learning courses are just some of the innovations in education that are helping to increase access for students and enhance the way knowledge is shared. As the group's approach to connecting students with knowledge has evolved, so have the Dimension Data connectivity and colocation services that have been making these tools come to life since 2006.

Dimension Data has managed ADvTECHs' entire network, starting with an MPLS solution and evolving to an internet-based network that offers much greater capacity to enable their connectedness globally. The group's bandwidth requirements have increased dramatically over that time and is set to reach up to 20Gbps by 2020.

The current Dimension Data network supports the group's online learning management system and helps over 70,000 students across more than 130 individual campuses stay connected. We also provide a Hosted PBX service for voice, which is easy to deploy at new campuses and negates the need for on-premises equipment, currently ADvTECH does 650,000 minutes per month.

In addition, we also provide email security services to all divisions.

## Results

### Learning from a long-term partnership

Our relationship with the client has evolved alongside their own expansion and parallel advances in technology. Thanks to our more standardised technology strategy we can easily support the transition of new brands the group acquires.

What has remained constant, though, is our ability to understand and be responsive to their changing needs and continually realign our services in line with what they require.

Regular meetings with service delivery managers and transparent communication ensures expectations are understood and managed.

It's this level of honesty and collaboration that's transformed a vendor-client relationship into a true partnership over time. A partnership that knows what it takes to come together and solve problems in a way that not only makes sense but also makes a real difference.