

Ready for your next big challenge?  
**We are.**



## In business, your technology decisions shape everything you do

So you need the right solutions, the right advice, the right partners. And compromise is not an option. That's why, for 30 years, organizations around the world have been turning to Dimension Data and Cisco. The technology partnership that has stood the test of time. That does it all. That does it right.

## Client challenges solved by Dimension Data and Cisco



### A hospital in Thailand uses telemedicine to revolutionize stroke treatment

Siriraj Hospital

#### Challenge

Siriraj Hospital in Bangkok sought to deliver better, faster treatment to stroke victims.

#### Solution

Dimension Data assembled a solution involving Cisco collaboration and wireless technologies. It enabled doctors to diagnose and treat patients remotely, before they even reached the hospital.



#### Outcome

The Siriraj Mobile Stroke Unit has now helped hundreds of patients via telemedicine, saving precious time, and lowering the risk of death and disabilities.

[Read the full case study](#)



### A professional industry association based in Atlanta pioneers the headquarters of the future

ASHRAE

#### Challenge

ASHRAE, a global association dedicated to sustainable technology in building systems, wanted their new headquarters to reflect the vision of their organization.

#### Solution

ASHRAE worked with Dimension Data and Cisco to retrofit a 41 year old building as an intelligent and green work environment. We utilized networking, collaboration, and IoT technology to integrate building management systems and optimize employee and visitor experience.



#### Outcome

The new headquarters is a smart workplace environment that showcases ASHRAE's best practices in action.

[See ASHRAE's headquarters](#)



### A beverage manufacturer in Australasia reimagines their network and transforms their business

Frucor Suntory

#### Challenge

Frucor Suntory, a drinks manufacturer with distributed offices and facilities, needed a modern communications network to connect all their employees and operations.

#### Solution

Frucor worked with Dimension Data and Cisco to deploy a software-defined, wireless network that reliably connects all employees and clients, as well as all the devices and tools involved in their operations.



#### Outcome

By reimagining their network, Frucor has created more than just a digital backbone; they've built the foundation for company-wide collaboration, innovation, and agility.

[View Frucor's connected operations](#)



### A financial services company in Germany reorganizes their software license management to cut costs and improve flexibility

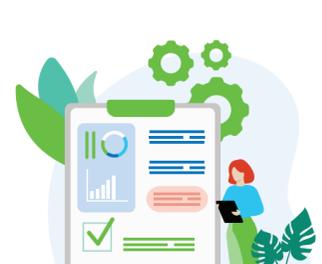
WWK Versicherungen

#### Challenge

WWK Versicherungen, a German life insurance company, was looking to reduce the complexity and costs of managing their full volume of Cisco software licenses.

#### Solution

Dimension Data worked with WWK to convert their entire Cisco software licensing environment to a subscription model, unifying all licenses under a single contract.



#### Outcome

The conversion enabled WWK to not only simplify procurement and reduce administrative effort, but to leverage Cisco's technologies more flexibly and effectively to pursue its business goals.

[Learn more in the case study](#)



**Dimension Data and Cisco**  
Let's build your future together