

# Microsoft Solutions



Your IT department is tasked with focusing scarce resources on strategic business projects, while simultaneously maintaining the underlying infrastructure required for day-to-day business operations. You, like most organisations, have made significant investments in Microsoft technologies, which makes it the natural place to extract efficiencies, cost savings and productivity gains.

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## Dimension Data's Microsoft Solutions

Dimension Data can help. Our Microsoft Solutions business enables you to increase the value derived from your organisation's investment in Microsoft's software. We do this by helping you to plan, procure, deploy and manage secure, optimised Microsoft application and server infrastructures, on-premise or in the cloud.

Dimension Data works with you to:

- Enable real-time access to people and information through communications and collaboration solutions that cater for the specific needs of both your desk-bound and mobile workers; and
- Reduce the operational cost and complexity associated with deploying and maintaining physical and virtual desktop and server environments, while improving your system availability, reliability and security; and
- Reduce risk and improve compliance through better planning for, visibility into, and control over software and hardware assets throughout your organisation.

We deliver solutions and services in the following areas:

- **Client computing** – We provide the services to design and deploy and manage the infrastructure and applications for end-user devices including desktops, laptops, tablets and phones.
- **Unified communications and collaboration** – We combine integrated communication and collaboration technologies with business applications and processes to enable more efficient, secure and managed collaboration that enhances productivity and user experience.
- **Data Centre and Cloud** – We provide services for every step of your journey to the cloud: from assessing and preparing infrastructure and applications to adopting private and public cloud services and integrating hybrid environments.
- **Software services** – We provide the infrastructure and processes needed to effectively procure, deploy, manage and protect your software assets, throughout all stages of your lifecycle.

## A solid and longstanding partnership

Dimension Data has a sound partnership with Microsoft that spans more than 15 years. Today, we are a Global Alliance Partner and Gold-certified in 10 Microsoft Competencies on five continents. We hold specialisations in communications, content management, desktop, digital marketing, identity and security, messaging, portals and collaboration, server platform, software asset management and volume licensing.

Our Global Alliance with Microsoft allows us greater access to new products, early adopter programmes and technical support. In turn, you benefit through Dimension Data's specialist Microsoft skills, gain early access to Microsoft products and experience our Microsoft-recognised best practices for deployment, management, licensing, learning and cloud services.

## Why Dimension Data?

- 10 Global Gold Microsoft Competencies and nine Silver Competencies
- More than 5100 Microsoft certifications and more than 900 Microsoft Certified Professionals
- 14 Microsoft Global Partner of the Year Awards in eight years
- Dimension Data is positioned as a Leader in Gartner's 2012 Magic Quadrant for Communications Outsourcing and Professional Services (COPS) report\*

“The **combination of technology** innovation and **passionate commitment** to client satisfaction positioned Dimension Data as **leaders** in this category. When **partnering with Dimension Data**, Microsoft has been **consistently impressed** by its consultants' professionalism, commitment and deep understanding of **Microsoft infrastructure** technology.”

Mark Hill, Microsoft Vice President, Enterprise Partners

\* About the Magic Quadrant – Gartner does not endorse any vendor, product or service depicted in our research publications, and does not advise technology users to select only those vendors with the highest ratings. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.