

Virtual Computing Environment Solutions

Enabling your journey to the cloud



The industry noise around virtualisation is short of deafening...and for good reason. **IT departments everywhere** are being asked to do more with less, and virtualisation offers an immediate and direct way to derive tangible cost saving and efficiency benefits that grow as adoption increases within the organisation.

While most organisations have started the virtualisation and private cloud journey, it is estimated that an average of only 20% of the server estate is virtualised.

By accelerating the adoption of virtualisation, you will see even greater cost savings, streamlined business processes and faster time to market, while equipping you for the journey to cloud computing.

Dimension Data understands the positive impact that a well-planned, deployed and managed virtualised infrastructure can have on your organisation and how this will

accelerate your journey to the cloud. As a result, we have partnered with some of the world's leading technology providers – EMC, Cisco and VMware – to provide virtualisation and cloud computing infrastructure.

About Virtual Computing Environment (VCE) Solutions from Dimension Data

As virtualisation and cloud computing become increasingly pervasive, new technologies emerge to streamline, accelerate and **simplify virtualisation** and cloud computing adoption. The VCE coalition formed by VMware, Cisco and EMC provides IT infrastructure solutions designed to help achieve these results. Vblock™ infrastructure from VCE is a seamless, pre-configured, efficient networking, server, storage and virtualisation solution.

Dimension Data's virtualisation and cloud computing infrastructure solutions combine **technology advancements** such as Vblock™, with our broad skill and experience across the networking, server, storage and desktop estate. Dimension Data leverages strong global relationships with EMC, Cisco and VMware to provide customised virtualisation and cloud computing solutions.

Critical business applications like email, knowledge management, ERP and HR applications need to be considered in your virtualisation strategy and journey. We are able to **provide application solutions** in an on-premise, hybrid and public cloud environment – today and in the future.

in collaboration with

Dimension Data's solutions for virtualisation and private cloud:

- Accelerate the adoption of virtualisation through best practices and partnerships
- Reduce complexity by centralising and consolidating IT infrastructure
- Increase agility with scalable IT infrastructure, rapid provisioning of resources and automation
- Energy efficient by reducing power consumption and data centre real estate requirements
- Reduce costs through data centre consolidation, capex reduction and lower total cost of ownership (TCO)

We are Vblock™ Qualified Solution Provider Partners in Hong Kong, China, Korea and Taiwan.

Our strong networking heritage along with our data centre infrastructure and **virtualisation** experience enables us to provide scalable, flexible and secure virtualisation and cloud computing **infrastructure solutions**.

partnerships

Dimension Data is a globally recognised EMC, Cisco and VMware partner and recipient of numerous awards:

VCE	<ul style="list-style-type: none"> • Leader in Adopting Cloud Computing on Vblock Infrastructure Platforms Award 2010 Singapore • Only VCE Solution Provider accredited in 5 Regions
VMware	<ul style="list-style-type: none"> • Business Continuity Competency Partner of the Year 2010 ASEAN • 2011 Cloud Management Partner of the Year – Australia • 2011 Business Continuity Partner of the Year – Global • Over 800 VMware certifications globally, partner in 40 countries
Cisco	<ul style="list-style-type: none"> • 2012 Major Contributor - Data Centre Architecture 2012 for being the Number One Partner in achieving top revenue of \$17.3m in sales and UCS bookings – Singapore • Architectural Excellence Data Centre Partner of the Year 2011 – Luxembourg • 2010 Data Centre Partner of the Year – South Africa • 2010 Virtualisation Partner of the Year – Australia • Global Enterprise Partner of the Year 2012 – Switzerland
EMC	<ul style="list-style-type: none"> • EMC ANZ Partner of the Year 2011 • Top EMC Partner in South Africa 2012 • 2012 Back-up and Recovery Specialist Partner of the Year – Australia • Global EMC partner in 40 countries • One of only five EMC Platinum partners covering SI, SP and reseller

Why Dimension Data for VCE Solutions?

To realise the full **potential** of virtualisation and cloud computing you need to work with a partner that has broad data centre experience across server, network, storage, virtualisation, applications and facilities.

Dimension Data's strong networking heritage along with our data centre infrastructure and virtualisation experience enables us to provide scalable, flexible and secure virtualisation and cloud computing infrastructure solutions.

Dimension Data has over 10 years' experience in providing end-to-end data centre solution.

Our **solutions embrace** technology developments to help the IT department deliver a greater number of services and a higher level of value to the business.

As organisations accelerate the adoption of virtualisation and move towards cloud computing Dimension Data leverages partnerships and expertise across a wide domain of areas to provide solutions that will **support your business** objectives today and into the future.