Virtual Meeting Room; the key that unlocks the true potential of visual communications

Virtual Meeting Room (VMR) is a cloud-based offering that allows organisations to video-enable their workforce in minutes. Anyone can join, no matter what videoconferencing technology they’re using. By integrating previously incompatible videoconferencing technologies, you can extend the reach of your videoconferencing environment to external suppliers, partners, and clients. This maximises any previous investment you’ve made in the technology.

As more and more video vendors and providers enter the market, the need to connect everything together easily becomes greater.

VMR helps to overcome firewall and network obstacles by creating a streamlined connectivity experience between users; it allows them to securely dial into neutral territory without compromising protected networks.

With easy-to-use desktop and mobile soft clients such as Lync, Skype for Business and Jabber, and seamless calling from any videoconferencing system, VMR allows users to spend more time meeting face-to-face and boosting productivity – you simply click to start.

With an increasingly global workforce, organisations are seeing more demand from employees to make visual communications accessible and easy to use. Yet, while consumer, video-based collaboration has become more widespread and accessible due to mobile devices, business-to-business videoconferencing remains a complex and costly endeavour.

For many years, videoconferencing was primarily an internal boardroom-to-boardroom communications solution. The ability to connect with remote workers or traveling team members, or to hold external video calls with partners or clients, simply wasn’t an option.

Today, organisations require a solution that works with their existing videoconferencing equipment, as well as the technologies of their partners and customers. Subsequently, videoconferencing interoperability is more important than ever.

In addition to challenges with interoperability, organisations haven’t been able to connect their videoconferencing technologies to emerging, web-based solutions such as Skype, Google Hangouts, and countless others. Until now.
How does it work?

Built on a scalable platform and delivered over a secure, global video MPLS network, VMR allows users on any device to connect with colleagues, partners, or customers for meetings with up to 30 participants with no central infrastructure required.

VMRs can be created for individual users, teams, or video systems. Each account receives a unique video address, similar to an email address that can be used to connect from a different device.

A soft client allows users to schedule, control, and join meetings from their PC or Mac with Outlook integration. Meeting participants are invited by email to join the session via any device using Lync, Skype for Business, Jabber, VMR soft client, or audio dial-in. iOS and Android applications allow users to connect to meetings on the go, while global audio dial-in numbers allow participants to connect easily from anywhere in the world.

The VMR Administration portal simplifies account management, supports remote assistance, and provides real-time usage statistics. Administrators can provision accounts with a simple click.

Your personal meeting room

It's always available, with no need to schedule resources. Perfect for spontaneous sessions, weekly team meetings, or client discussions.

Unlimited usage

Enjoy unlimited meeting duration for a set price-per-user, with up to 30 participants in a meeting.

Easy, unique video address

Connect to VMR with an easy-to-remember address, similar to an email address.

Any-to-any connectivity

Meeting rooms can be accessed by any standards-based video device, audio dial-in, mobile client, browser client, or an external client such as Lync, Skype for Business, or Jabber.

Secure meeting access

Set guest/host access control for optimal security.

Guest access

Invite anyone to join a meeting with the browser client or mobile application – simply click the link to join.

Why Dimension Data?

Dimension Data uses its technology expertise, global service delivery capacity, and exceptional people to accelerate the ambitions of its clients. Our client-centric approach allows us to understand your exact requirements and develop the best end-to-end solution to meet your business needs. What sets us apart:

- Our global footprint allows us to deliver multivendor services in 140 countries around the world.
- We deliver global video services that are available 24/7.
- We’ve deployed over 10,000 video end points and 400 immersive telepresence systems.
- We deliver managed video services on-premise, in the private cloud, or as-a-service in the cloud, managing over 20,000 calls every month.
- We’re Cisco’s largest visual communications and collaboration partner worldwide, Microsoft’s largest, global Enterprise Partner with over 2 million Lync seats deployed, and Polycom’s global Partner of the Year for the third consecutive year.