

Media Release

For further information:

Esther Quah / Tannia Goh

Dimension Data Asia Pacific

T: +65 6322 6688 / +65 6322 6610

E: esther.quah@dimensiondata.com / tannia.goh@dimensiondata.com

DIMENSION DATA HELPS A GLOBAL ENTERPRISE SOFTWARE FIRM INCREASE ITS FOOTPRINT IN ASIA

Singapore – 22 May 2018 – [Dimension Data](#), a USD 8 billion global technology integrator and managed services provider, is helping a global Enterprise Software company accelerate its expansion plans in Asia and hit a goal of USD 4 billion in revenue by 2020 by providing an agile, scalable and secure IT infrastructure.

Known for its helpdesk and IT management tools, the company is using its platform to expand its reach into other markets. One of its goals is to achieve half of its revenue from outside its core information technology management tools by 2020, as the firm expands into everything from service management to HR to customer service and security.

With an aim to accelerate its business growth, the company appointed Dimension Data to execute an optimal strategy plan by revamping its core network and strengthening its security architecture. As part of the strategy, Dimension Data implemented a combination of Software Defined Network and an advanced 10G backbone for wired and wireless connectivity. This has helped reduce the firm's utility charges by 20% and its travel expenses by more than 10% with the provision of video collaboration rooms.

In the increasingly connected world of mobility and cloud, the need for better intelligence and insight has never been greater as the traditional 'perimeter' security no longer exists. Dimension Data has helped strengthen the company's network security by implementing a next-generation security platform that manages workflows, which automatically and intelligently detects and prevents threats.

"Dimension Data's aim is to provide the best-in-class solutions and support services. We work very closely with all our clients to understand their business priorities and needs, before designing a solution that's aligned to their vision. This strategic collaboration was the need of the hour to give pace to the Enterprise Software firm's Asia expansion," says KN Murali, Head – Solutions, Dimension Data, India.

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About Dimension Data

Founded in 1983, Dimension Data is a USD 8 billion global leader in designing, optimising, and managing today's evolving technology environments. This enables its clients to leverage data in a digital age, turn it into information, and extract insights.

Headquartered in Johannesburg, Dimension Data employs 28,000 people across 47 countries. The company brings together the world's best technology provided by market leaders and niche innovators with the service support that clients need for their businesses – from consulting, technical, and support services to a fully-managed service.

In Asia Pacific, we operate in 35 offices across 13 countries. We help clients enable technology, operate their IT infrastructures and transform technology solutions that deliver value. It combines an expertise in digital infrastructure, cybersecurity, customer experience (CX), and digital workplace, with advanced skills in IT outsourcing, IT-as-a-Service, Systems integration services and training.

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